

GROUP INVITATIONS TO OWNERSHIP AND DIRECTNESS

DIRECTNESS	OWNERSHIP
Who do you need to hear from?	That sounds important to you.
Is that happening with any of you here? Can you share that with [the person who just divulged]	It sounds like you have a big stake in that.
Like to hear from any other members about that?	It sounds like that has impacted you.
Would you like to explore that with anyone else?	Can you explore that more deeply?
Who needs to hear that from you?	Can you personalize that?
Who do you need to share that with?	I hear you say “we”; can you say “I” instead?
Who do you need to say that to?	Can you share that from your perspective?
You noticed other faces; do you want to check out how they reacted?	We really want to understand you better.
Who didn’t you tell that, who you think needs to hear it?	Can you travel down that road from a personal point of view?
Tell her/him that.	Sounds like <u>you</u> can relate to that.
That’s more common than you think. Has anyone else had that experience?	Can you elaborate from your own experience?
	How do YOU relate to that?
	Seems like you have a lot of knowledge about that. How did you figure that out?
	You must have had a similar experience.
	(for advice giving) Can you tell those who gave you advice how you think it would work in your particular situation?
	(for advice giving) How did that advice feel?